

### Testimonials

*Would you like to see the context of these comments? Contact me and I will gladly show you the letters from which they came. I'll help you contact any of these individuals for more detailed information.*

*Dennis Hooper*

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"I have worked with Dennis for over 20 years. He has the listening and interviewing skills necessary to extract insightful information from individuals. At my request, he has supported building the confidence and competence of several key leaders within my organization."

Cathy Slater, Vice-President, Veneer Technologies, Weyerhaeuser Company, Seattle, WA

"Dennis has been an outstanding, long-term coach to me, providing highly useful insights not provided by any other person. I recommend Dennis to anyone seeking an insightful, wise, and positive consultant/coach. Partnering with him has enabled me to make significantly better business and life decisions."

Tom Schafer, Vice-President, Americredit, Fort Worth, TX

"Dennis' insight and honesty have helped our business to a new level. Each time we talk, I leave with practical tools and a new perspective on resolving challenges and creating a sense of team in our firm. Dennis is the mentor I've sought for 14 years!"

Mike Sheehan, Managing Partner, MetLife of Greater Alabama, Birmingham, AL

"I am grateful for the help Dennis has provided, guiding my inner growth. I have become an advocate of paying for and listening to a good business coach. I sit here saying 'Wow, what incredible growth!' and it is directly related to the work Dennis and I have done together."

Chuck Krsek, Agency Sales Director, MetLife of Central Florida, Ocala, FL

"Our time spent with Dennis was a great investment. His heart for investing in our people advanced our organization in the area of communication and personal development. We will profit from his leadership development process well into the future."

Don McKee, Vice-President of Sales/Operations, Stubbs Oil Company, Statesboro, GA

"I have been impressed with Dennis' knowledge, skill, character, and competence. His breadth of knowledge and innate ability to lead small groups made him a perfect choice for our needs. He models the principles he teaches and is governed by characteristics such as faith, integrity, and personal growth." Dr. John Waters, Vice-President, Brewton-Parker College, Mt. Vernon, GA

"Almost three decades ago, Dennis guided the manufacturing leadership team I was part of through the universal and timeless principles of *Seven Habits of Highly Effective People*. He took a genuine interest in each person, highlighting and encouraging their strengths and teamwork opportunities. More than that, I found that he was a man of deep Christian faith who lives what he teaches. We have recently reconnected. I find that he remains a wise, compassionate friend and coach who continues to have a passion for helping others attain their potential."

Keith Euhus, Environmental Protection Manager, Weyerhaeuser Company, Springfield, OR

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“My capacity as a leader has expanded in every area of my life because of Dennis’ coaching and mentoring. My vision, focus, and clarity as a leader has transformed from a self-serving leader to a servant leader. Dennis gives of his time, resources, wisdom, and love unconditionally.”

Njeru Nthigah, Associate, Liberty League International, Atlanta, GA

“Dennis was called upon to help individuals and teams deal with problems complicated by race and gender differences....His ability to build trust and deal with information confidentially enable him to effectively address many sensitive issues and facilitate effective solutions....I believe him to be honorably motivated, competent, and deeply committed to any challenge he accepts.”

Curt Thomas, Organization Development Manager, Procter & Gamble Co., Oglethorpe, GA

“I’ve been to countless informative and expensive management seminars over the years, but none have been able to match Dennis’ ability to give the ‘how to’ and ‘tools’ for improving a person’s everyday walk at work, at home, and with Christ. Thank you, Dennis, for showing me the importance of serving others.”

Bradford Price, Operations Engineer/Manager, Tolleson Lumber Co., Perry, GA

“If anyone asked how to grow and develop their business, I would without hesitation urge them to contact Dennis Hooper. His workshops, especially ‘Establishing Expectations,’ are incredibly valuable!”

Jen Veilleux, Interior Designer, OPX, Washington, DC

“Dennis successfully coached me on developing job skills that needed improvement. As a result, I feel much more confident about myself. Dennis has helped me build my direct reports into better leaders. I often share his weekly newspaper columns on leadership development with my staff and other members of our company—they pinpoint solutions and the advice is easy to implement!”

Mark Wharton, Vice-President, Vortech Cable and Electrical Contracting, Beltsville, MD

“Dennis is a highly professional, results-oriented coach. He has helped me become aware of many new concepts that enabled me to serve others. Dennis can help anyone on a quest for personal growth.”

Michael Fliegelman, General Agent for Guardian Financial, Long Island, NY

“I’ve been associated with Dennis for over 30 years. During that time, he has provided me with invaluable coaching and training. His support of my management style and my faith has been both amazing and appreciated. I particularly like to use his articles for weekly coaching and support for my own staff and clients.”

Gary Giles, President, GGG Consulting, Greenville, NC

“Dennis’ weekly articles on various aspects of leadership are insightful, helpful in my interaction with team members. His Christian values combined with wise application have provided many open doors for me to be a trusted leader and faithful witness.”

Monty Parnell, Pharmacist, Georgia Correctional Healthcare, Oglethorpe, GA

“Dennis provided valuable information over the past year, both about leadership in general and about my skills in particular. My heightened awareness will benefit both my personal relationships and professional career.”

Sondra Pires, Interior Designer, OPX Architects, Washington, DC

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"I seek Dennis' counsel on tough topics with direct reports. I take copious notes in our sessions, and I use them to guide my actions. I trust his coaching--it is thoughtful and always principles-based." Tom Booker, Southeast Region Manager, Veneer Technology, Weyerhaeuser Co.

"Dennis served as a mentor to me for three years. With his guidance and faith in me, I learned a lot and grew more than he realizes. I owe a lot of my growth as a leader to Dennis!" Anne Robinson, Production Coordinator, Weyerhaeuser Company, Oglethorpe, GA

"I enthusiastically recommend Dennis' services for his professionalism, his ability to ask the right questions, and his willingness to truly work on your behalf. He listens carefully to your needs and shares unselfishly of what he knows." Tim Lewis, Director of Horticulture, Houston Springs, Perry, GA

"Dennis' approach to the leadership development process was invigorating, rewarding, professional, and of great value to me and to our company. His ability to listen was invaluable. Dennis leads you through the process without doing it for you, helping you understand and adopt information. Dennis works with you to define and complete your plan of action." Ed Corr, Principal, OPX Architects, Washington, DC

"I am grateful for Dennis' work with me over the past year. Although I was skeptical at first, Dennis' professionalism, compassion, and genuine desire to impart wisdom allowed me to become a better person. Family members and business associates have seen a noticeable positive change." Rich Gallipoli, CLU, ChFC, Sound Wealth Financial Group, Woodbury, NY

"Dennis is a lifelong learner. He shares everything he learns, leading others to improve themselves personally and professionally. His experience, wisdom, and ability to express insights help me understand both the big picture and the details!" Rick Harris, Senior Pastor of The Vine, a growing outreach church in Houston County, GA

"Having had the opportunity to mentor Dennis during his coach training years ago, I know firsthand the kind, serving heart behind his professional demeanor. If you're fortunate enough to be one of his clients, you understand that he'll do just about anything for you." Sara Hurd, Owner, Keyway Strategies, LLC and former FranklinCovey Senior Coach

"I have known Dennis four years. I am constantly surprised by his knowledge of human nature. He is a great listener and encourager. When I needed support, he helped me believe in myself again." Dave Corson, Minister of Education, Central Baptist Church, Warner Robins, GA

"I have worked with Dennis for almost 15 years. He is an excellent facilitator for "Seven Habits of Highly Effective People," personal goal-setting, creating a vision, etc. I could go on and on about his qualifications." Jody Strickland, Lands and Timber Manager, Weyerhaeuser Co.

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“When Dennis spoke to my business classes, the students were enthusiastic about the information he shared. He puts a lot of thought and effort into his presentations; the information is so valuable! Dennis especially touched the lives of those students who are usually not reachable!”

Tina Collins, Business Teacher, Houston County High School, Warner Robins, GA

“Dennis took my vision and helped turn it into a reality. He has helped me see my own potential as a leader. He is a true encourager who always seeks the best in people and helps them find it in themselves.”

Linda Milliman, President of Starfish Adoption Funding Foundation, Perry, GA

“Dennis lives what he preaches. His willingness to get to know each individual and to support them individually made all the difference. His guidance and support were instrumental in our business making successful changes.”

John Angst, Forester, Weyerhaeuser Co., New Bern, NC

“Thanks, Dennis, for being in my network of trusted professionals. Thank you for our conversation and the information you sent. Your input was both validating and refreshing!”

Yvonne Kinney-Hockert, Business Consultant, Consulting Solutions, Alexandria, MN

“Dennis has God’s blessing of compassion to help people understand how to deal with difficult circumstances.”

Bob Beltz, Youth Pastor, First Christian Church, Perry, GA

“Dennis has worked diligently over the years to make Perry Players a model community theatre operation, constantly striving to improve the company’s artistic quality and management capability, and to make the theatre accessible to all the residents of the area.”

Rick George, Executive Director, Georgia Council for the Arts

“The one-day conference Dennis provided for our leadership team was excellent. I shared with him our goals and he took the time to listen and prepare accordingly. He targeted the issues we needed. The bottom line, our leaders were assisted in better understanding their responsibilities.”

Andy Aikens, Pastor, Grace Community Church, St. Cloud, FL

“Dennis has good knowledge in the field of leadership. It’s applying key principles to real life that sets him apart. His workshops leave you enriched by what you have learned. Dennis brings unbounded enthusiasm.”

Sandra Clay, Registrar, East Texas Baptist University, Marshall, TX

“Dennis’ assessments and guidance have made me more aware of my God-given talents. Dennis has helped me use them more effectively to improve my relationships both professionally and personally. I have also become a better and more mindful servant leader. In my opinion, Dennis is the epitome of a servant leader.”

Leila Anderson, Exec. Director, Houston County Commission on Youth, Warner Robins, GA

“After working with Dennis for only a few short months, his insight and knowledge of leadership behaviors have raised my awareness of my personal leadership style. His ability to provide real-life coaching tools has benefitted me both personally and professionally.”

Steve Story, Facility Manager, Weyerhaeuser Company, Natchitoches, LA

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“Dennis has been an incredible encourager and supporter. He is teaching us to organize, prioritize, and plan for our future. He is prompt, thorough, and dependable. He has a passion for teaching people to discover their strengths and to use their gifts. ‘Hooper and Friends’ is a very appropriate name, as anyone who works with Dennis will become his friend.”

Mary Pearson, President, Pearson Farms, mail order company, Fort Valley, GA

“Some of the key skills and attributes Dennis brought to the project: excellent customer service, communication skills, honesty and integrity, flexibility, and organizational skills. The investment I made with Dennis has paid off ten-fold.”

David Keene, Finance Manager, Weyerhaeuser Co., Federal Way, WA

“Dennis does an excellent job in his weekly newspaper articles of taking what might be an hour-long training session and condensing it to its key points. Further, I have found he is always open on his topics for additional dialogue with readers.”

Dick Martiny, retired Engineer, Weyerhaeuser Company, Oglethorpe, GA

“Dennis’ coaching helped me make the paradigm shift necessary to be a system leader for a multi-plant organization without giving up my servant leadership style as a leader in a single plant.”

Trung Tran, Process Reliability Specialist, Weyerhaeuser Company, Seattle, WA

“Dennis possesses rare abilities to quickly and accurately assess the whole person and to provide direction for positive change. He is a qualified listener, teacher, and coach. I am more skilled at defining the important roles in life.” Dr. Matt Dixon, Optometrist, Advanced Eyecare, Perry, GA

“Without Dennis’ guidance, I would never have felt comfortable ‘letting go.’ I have been able to delegate duties. I have taken a closer look at the things that matter to me, and I have spent more time on those.”

Martha McAfee, City Manager, City of Fort Valley, GA

“Working with Dennis far exceeded my expectations. He helped me leverage my strengths and understand, improve and work around my weaknesses. There are few people who have made as significant a difference in my life as Dennis.”

Michelle Musso, Program Coordinator, Lower Columbia College, Columbia, Washington

“Dennis helped our company build a culture of leadership development which inspires our employees regardless of where they are their career. His integrity and commitment to service is a rare gift.”

Barbara Mullenex, Owner, OPX architecture, Washington, DC

“Dennis inspires leaders to aspire for more--more insight, more vision, more skill, more engagement. His professional and volunteer investments in developing others have benefited numerous organizations and communities.”

Wendi Copeland, Vice-President, Goodwill Industries of Middle Georgia, Macon, GA

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“Dennis gives you tools, based on universal principles, that you can use on a daily basis. His support is delivered in a calm and confident manner. He is highly creative. He has helped me focus on my desired outcomes and implement processes that make me more effective and even have more fun.” Jeff Berlent, Recruiting Director, Center for Wealth Management, Syosset, NY

“The expertise Dennis has shared with me has transferred into successful team driven initiatives. I would happily recommend Dennis to anyone as a strong leadership coach, a helpful mentor, and most importantly a good friend.”

Sean T. Williams, Program Consultant at TechBridge, Inc., Atlanta, GA

“Dennis is focused on each client and takes the time to get to know them, befriend them, and serve their needs individually. He helped me to understand who I am, what my strengths are, and where my areas for improvement as a leader are. Dennis is a great man to work with.”

Brittany Mays, Human Capital Consultant, Deloitte, Atlanta, GA

“Dennis provided leadership coaching for our Finance Group. Dennis made a substantial impact by providing a defined model for leadership improvement, creating awareness, and improving teamwork. Dennis is a great listener, extremely competent, focuses on serving others, has a wealth of experience which he leverages, and always delivers on his promises.”

Steve Keaveney, CFO, BeavEx, Atlanta, GA

“After working with Dennis and experiencing his high level of competence, his pure motive of service, his reliable follow-up and the value of his articles, I very quickly began to trust the coach and the process. Dennis has been a true blessing to me and it is my honor to give him the highest recommendation possible.” Chuck Wade, CEO, Council of Drugs and Alcohol, Atlanta, GA

“Dennis is a very engaging, keen counselor and a great listener who consistently provides highly insightful and thought-provoking feedback. An accomplished author, Dennis is clearly a shining star in his profession. Dennis has helped me tremendously.”

Jeff Batzel, Controller, D4C Dental Brands, Inc, Atlanta, GA

“Dennis’ biweekly articles address important aspects of business for everyone, whether you are a manager, a leader, or an employee. Dennis has a way with words that makes his article topics immediately understandable and usable.”

Linda Napier, Director, Institute for Productive Tension, Davidson, NC

“Dennis eats, sleeps, and breathes ‘leadership.’ Through his columns and our conversations, he has stretched my thinking and always brings thought-provoking and actionable ideas to the table. Dennis's optimism is truly contagious. He is dependable, and he always inspires me.”

Jennifer Stillings, CEO, worldAWAKE, Seattle, WA

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“Dennis has brought new insights to our organizational culture. Dennis helps you see and then tackle your biggest challenges both personally and professionally. His leadership development process makes you aware of the many ways to improve your relationships.”

Gary Ranftle, General Agent, Center for Wealth Preservation (Mass Mutual), Syosset, NY

“Working with Dennis as a personal coach and having him help our staff in option generation and problem solving gave us a new level of creativity. Above all his business skills, I know Dennis to be a man of deep Christian faith. His wisdom is biblical and practical at every level.”

Rick Parker, Senior Pastor, First Baptist Church of Perry, GA

“Dennis writes a leadership article in our bimonthly newsletter. He is not only dependable, but I am impressed with how well read he is, how current he stays, and what an insightful person he is. Dennis’ spirit is gentle, his actions are potent, and his results are concrete and amazing!”

Luann Purcell, Exec. Dir., Council of Administrators of Special Education, Warner Robins, GA

“I worked with Dennis over the course of two years, in addition to attending several ‘Lunch-and-Learn’ seminars he hosted. Dennis has a sincere heart for helping individuals and organizations achieve excellence. He is certainly a valued colleague, and I trust him as wise counsel.”

Traci Bass, Financial Analyst, Utility Service Company, Perry, GA

“Before meeting Dennis, my partner and I weren't capitalizing on our complementary strengths. Through Dennis' coaching sessions, we are building our processes collaboratively. Our senior management team is more confident about their roles and involvement in building our firm.”

Greg Blum, General Agent, Center for Wealth Preservation (Mass Mutual), Syosset, NY

“Dennis helped me recognize my specific strengths and unique abilities. He showed me how to leverage them to produce excellent results. His detailed knowledge on leadership development and his high level of integrity and character would be assets to any executive or organization.”

Chris Bordner, Registered Principal, Synergy Wealth Alliance, Orlando, FL

“I mentored Dennis during his coach training years ago. I know firsthand the kind, serving heart behind his professional demeanor. He'll do just about anything for you. In spite of his knowledge, Dennis is extremely humble. He's committed to lifelong learning as well as faith and family.”

Sara Hurd, Business and Executive Coach, Keyway Strategies, Salt Lake City, UT

“Dennis and I worked together on organizational development, change agency, leadership coaching, personal relationships, and team building. Dennis has a passion for helping others and continuous learning. He doesn't give up on himself or others. He is persistent but not pushy.”

Warren Johnson, Independent Safety Consultant, Safety InSight, Olathe, KS

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“Dennis is effective at leveraging his leadership experience, coaching expertise, and knowledge of teams to provide outstanding value to his clients. Dennis publishes a leadership column; I am consistently impressed with the ease with which he communicates complex topics.”

Don Khouri, Executive Coach, Technology and Healthcare, Boston, MA

“I needed to request special approval for a first-time variation from normal procedure. I had to work through many barriers. Dennis was my coach and guide. He was helpful, supportive, and provided perspective that I needed during this transition. I was successful in achieving my vision.”

Eunice Andrews, Information Technology Faculty at Mount de Sales Academy, Macon, GA

“Working with Dennis has been a great experience. His unique approach has helped me identify both my strengths and weaknesses. He has given me tools to become a better leader in my working community. Our weekly coaching calls are refreshing and are full of great insights.”

Jeff Velastegui, Personal Estate/Business Advisor, Center for Wealth Preservation, Syosset, NY

“Dennis has shared his knowledge of leadership skills in clear, concise weekly articles for the past eight years. He offered our company practical steps that improved our systems and relationships. He is consistently encouraging, enthusiastic, and supportive--a quality coach, teacher, and friend!

Phil Lambert, Broker, Landmark Realty, Perry, GA

“I really appreciate everything Dennis has done for me and taught me about leadership. He doesn't just teach concepts; he lives by the principles he teaches.”

Michael Moon, General Manager, EPIC Response, Marietta, GA

“I had to lead a demanding, three-day meeting of a dysfunctional team of college professors from across the United States. I knew I needed help. From past experiences, I contacted Dennis. He asked tough questions before the meeting to identify desired outcomes. He provided feedback and guidance to me before, during, and after the meeting. Participants told me that this meeting was the most productive in six years! Dennis has a genuine interest and great skill in building highly productive organizations.”

T.J. Murphy,  
Executive Director, National Network for Pulp & Paper Technology Training, Thomasville, AL



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Dennis Hooper has helped these individuals through difficult, unexpected career transitions:

"I appreciate Dennis' positive attitude and listening skills as I contemplated big questions. He helped me define my strong skill areas. His organized approach fostered broad thinking as I faced an emotional decision. I look forward to my second teaching year!"

John Andrews, former Process Engineer in a Weyerhaeuser pulp mill, now a Math Teacher,  
Mount de Sales Academy, Macon, GA

"I found myself in the unenviable position of starting a new career at age 47. Dennis supported me while the shock was still fresh. He helped me recognize my greatest attributes. His able assistance helped me steer the boat among the shoals until I landed safely on the other side."

Mike Stanley, former Project Engineer, Weyerhaeuser Co., now an Industrial Engineer,  
Robins Air Force Base, GA

"In 2005, I faced a crisis to find employment and purpose. Dennis stepped in, encouraging and helping me identify strengths and experiences that were actually quite valuable to a potential employer. I am grateful for Dennis' role in helping guide the way."

Bill Best, former Sales Manager for WCOP radio, now Director of Programs,  
Teamcor LLC, Warner Robins, GA

"Dennis' coaching sessions are invigorating and encouraging. His insight and experience really stretched my thinking, challenging me to break through barriers to my growth, and stay focused despite uncertain circumstances in transition. Dennis is a great coach, and a better friend."

Monty Parnell, Pharmacist,  
Georgia Correctional Healthcare, Oglethorpe, GA

"Dennis gave graciously of his time and resources, far exceeding my expectations. His mentorship had a direct impact on my professional development."

Joel Conrad, Test Engineer,  
Northrop Grumman, Warner Robins, GA

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The following are companies (and their leaders) where Dennis Hooper has:

- conducted organizational assessments (and recommended opportunities for improvement)
- designed and installed a customized leadership development process
- conducted visioning sessions, resulting in articulated values, vision, and mission statements
- conducted executive coaching for the top leaders of the organization.

- EPIC Response, Atlanta, GA, Jason McGahee, Owner
- Center for Wealth Preservation, Syosset, NY, Greg Blum and Gary Ranftle, General Agents
- The Wire Shop, Fort Valley, GA, Austin Davis, Operations Manager
- Gassman & Golodny Planning Services, New York, NY, Steve Golodny, Managing Partner
- Innovative Planning Services, Woodbury, NY, Michael Fliegelman, General Agent
- Stubbs Oil Company, Statesboro, GA, Jody Stubbs, owner
- Landmark Realty, Perry, GA, Phil Lambert, Broker
- Stroud and Company, Macon, GA, Chuck Stroud, owner
- MetLife of Greater Alabama, Birmingham, AL, Terry Bagwell, Managing Director
- The Phoenix Center, Warner Robins, GA, Joyce Jackson, Executive Director
- City of Fort Valley, GA, Martha McAfee, City Manager
- MetLife of Central Florida, Orlando, FL, Larry Adkins, Managing Director
- The Palmer Agency, Decatur, GA, Myra Palmer, President
- OPX, Washington, DC, Barbara Mullenex and Steve Polo, Partners
- Allen & Shariff Corporation, Columbia, MD, Bill Allen and Zack Shariff, Partners
- Fortress International Group, Inc., Columbia, MD, Tom Rosato, CEO
- Chesapeake Systems, Columbia, MD, R.L. Gladden, President
- CTS Services, Columbia, MD, Steve Wells, President
- Vortech, Columbia, MD, Mark Wharton, President
- Total Site Solutions, Columbia, MD, Frank Jenkins, President